



Trade Mission to Miami for Maritime Technologies

13 Apr–17 Apr 2026

The Estonian delegation is led by Kristjan Truu, Deputy Minister for Maritime Affairs and Water Resources at the Estonian Ministry of Climate.



REPUBLIC OF ESTONIA
MINISTRY OF FOREIGN AFFAIRS



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Strategically located on the Baltic Sea, Estonia is a forward-looking maritime nation combining environmental responsibility, innovation, and competitiveness. A skilled workforce, strong maritime education, and close public–private cooperation support advanced R&D, while a highly attractive business environment and modern legislation position Estonia as an efficient base for fleet modernization and more sustainable shipping solutions.

As one of the few European countries offering direct state aid for vessel greening, Estonia provides a cost-effective pathway to ship retrofitting through a €25 million state grant covering 15–30% of eligible costs (up to €5 million per vessel) for projects carried out in Estonian ports. Combined with advanced technical expertise, efficient port infrastructure, and a one-stop retrofit ecosystem, Estonia enables fast, high-quality execution and seamless access to European markets.



SRC Estonia



Contact:

Hannes Lilp
Chairman of the Board

+372 5045766

hannes@src.ee

src.ee

SRC is a multi-regional marine engineering and retrofit company delivering complex conversion projects for large passenger vessels and cruise ships, from design and engineering to fine interior retrofits and advanced technical upgrades.

Beyond its flagship Methanol Superstorage solution—enabling up to 85% higher methanol storage capacity—SRC develops and integrates a portfolio of energy-efficiency and decarbonisation technologies, including advanced heat pump solutions and other vessel-specific innovations. SRC positions itself as a long-term retrofit partner, supporting future-ready, efficient, and sustainable cruise operations.

Primostar Group



Contact:

Indrek Uusalu
CEO

+372 5185062

indrek@primostar.eu

[primostar.eu](https://www.primostar.eu)

Primostar Group AS is an Estonian engineering company with over 25 years of experience, developing advanced profile systems for concrete and infrastructure construction.

We create high-precision profile solutions that reduce installation time, complexity, and labor cost in demanding structural and underground applications. Our approach is system-based, integrating profile technology into the overall construction logic.

Primostar is actively expanding into the North American market through pilot projects and regional partnerships, focusing on real, built solutions rather than concepts. Our proprietary technologies are protected by international patents.

Shore Link



Contact:

Andriana Chupova
Marketing Manager

+372 53830154

andriana.chupova@shore-link.eu

shore-link.eu

ShoreLink is an Estonian technology company specializing in shore power and shore charging solutions, driving port decarbonization and a more sustainable maritime industry.

We design and manufacture advanced Cable Management System equipment for various vessel types, including RoRo, RoPax, Cruise, Container, Tankers, Bulk Carrier, Offshore Supply, Hybrid Ferries, and other vessel types.

Our solutions are deployed worldwide.

Inspirators!



Contact:

Kristi Pool
CEO

+372 5219125

kristi.pool@inspirators.eu

inspirators.eu

Inspirators! builds AI-powered engineering tools for shipbuilding companies, offshore industries, and contract manufacturers, providing engineers with tools that are innovative, easy to use, and simply work.

Our flagship product, the FutuDraw Automatic BOM module, generates Bills of Materials directly from specifications, drawings, and customer orders, helping engineering teams work up to 10x faster and enabling marine and shipbuilding companies to quote more projects, win more orders, and reduce production errors. FutuDraw was recognised as an innovative product at Space Tech Expo 2024.

Inspirators! partners with industry leader Databricks, bringing advanced AI and real-time analytics capabilities to our industrial customers.

LTH Baas



Contact:

Martin Jõgeva
Head of R&D

+372 53063866

martin.jogeva@lth-baas.com

edelstein.ee

LTH Baas is engineering and integration company with roots dating to 1934. We deliver complex passenger-ship retrofits and newbuild outfitting for the cruise sector, combining technical systems work with interior refurbishment. As a systems integrator, we support clients across the full project lifecycle – from concept development and feasibility studies, through class- and yard-ready engineering, to onboard integration and classification documentation.

Keeping key competencies in-house helps us respond quickly to late-stage changes and produce installation-friendly designs.

Our team includes over 600 permanent marine professionals, scalable for major dockings.

Eumar Santehnika



Contact:

Arkadi Berman
Managing Director

+372 5026046

arkadi.berman@eumar.ee

[eumardesign.com](https://www.eumardesign.com)

Eumar Design is a leading provider of innovative bathroom solutions for the marine and hospitality industries, specializing in lightweight, durable, and sustainable materials.

Our proprietary GelCeramic Lightweight® technology reduces weight by up to 50%, delivering direct ROI through fuel savings and reduced CO2 tax liabilities. Beyond weight reduction, we champion a circular economy with products made from recycled waste, featuring a take-back recycling program and lifecycle renewal options.

With over 35 years of expertise, advanced manufacturing capabilities, and a commitment to design excellence, we deliver high-quality, tailor-made green solutions that pay for themselves while meeting the highest industry standards.

Trade Estonia Representatives

Silve Parviainen, Director of US
Business and Trade
Trade with Estonia
Silve.Parviainen@eis.ee

Anneli Arm, Project Executive
Trade with Estonia
Anneli.Arm@eis.ee

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Estonian Embassy in Washington, D.C.

Terje Raadik,
Economic Counselor
Terje.Raadik@mfa.ee

Marit Sillavee
Business diplomacy specialist
Marit.Sillavee@mfa.ee

washington.mfa.ee

